



◀ CERB NEWS ▶

State investments in Adams, Stevens and Skamania counties will retain existing jobs and boost new job creation supporting business development, plus future business growth through an economic feasibility plan and an pre-development plan, as a result of actions taken at the November 17, 2005 meeting of the Washington State Community Economic Revitalization Board (CERB).

City of Colville

In Stevens County, the City of Colville received conditional approval for a \$381,000 loan and \$148,800 grant to help extend sewer and water services to support the expansion of the Hewes Marine Company. Hewes Marine is the state's oldest manufacturer of aluminum boats, located in Colville since 1948. The ability of the company to respond to increased demand for their hand-crafted Hewescraft boats is blocked due to inadequate water supply and sewer service.



Hewes Marine is unable to construct an addition to the company's facility due to water supply limitations. To meet existing product demand for the next several years, Hewes requires approximately 20,000 square feet of additional manufacturing space and 4,000 square feet of office space, which is estimated to result in increased sales approximately 90% above current



levels, according to a recently conducted customer demand analysis. Dealerships in California, Canada, the Great Lakes area and other Midwest states have expressed interest in Hewescraft hand-crafted boats.

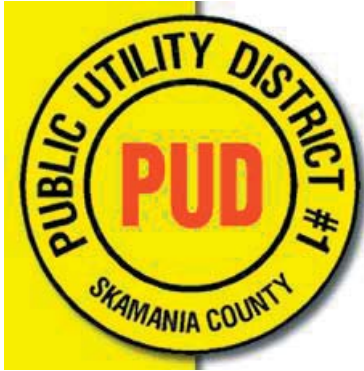
"The Hewes Marine was founded in Colville and is now in its second generation of ownership. With the completion of this project and our expansion, we feel very confident that we will be here for the next generation. We are proud to be part of a community that is helping local business grow. The city and county governments, as well as our adjacent property owners, have all been great to work with. They have all helped us work on win-win strategies for all parties," said Paul Wade, General Manager of Hewes Marine Company, Inc.

Hewes Marine will immediately hire 33 new employees, and up to 50 new employees over the next five years. Wages offered by Hewes are about 7-10% higher than is typical for similar occupations in north Stevens County, exceeding wages in similar occupations.

"The City appreciates the support of the CERB Program. The project will be an important addition to the City of Colville – it will bring jobs, business expansion, annexation of property into the City and it will provide long-term benefit to the City and property owners in the area. The awarding of the CERB loan and grant was a key element for the completion of a more than \$1.2 million public project," stated Colville Mayor Dick Nichols.

CERB funds are matched with \$712,200 from other sources.

Skamania County PUD No. 1



In Skamania County, the Skamania County Public Utility District (PUD) No. 1 received conditional approval for a \$50,000 grant to assist with planning associated with supplying potable water to the Carson Mineral Hot Springs Resort.

The PUD will evaluate acquiring the Port of Skamania's water supply and system to supply water for the Resort and residents of Carson. The Skamania PUD, Port of Skamania and the Carson Resort have partnered to evaluate options that have resulted in a plan for the Port to convey a 300 gpm (gallons per minute) well and system at the Port's Carson Industrial Site to the PUD. The PUD would become the water purveyor supplying water to meet the Resort's development needs plus a secondary water source would become available for the area. The project will evaluate this plan. Currently, the PUD is under a moratorium for new connections and is unable to serve the 39-room hotel, or any further growth plans by the Resort.

"We are delighted that CERB is funding a portion of the pre-development phase of this project. Carson water system improvements, specifically, acquisition of a new ground water source, is critical to system reliability and ensures that Carson residents and businesses benefit from safe drinking water. Furthermore, securing a ground water source is essential for Carson because the sole source of water at this time is Bear Creek. During the winter months, the water from the creek is unusable and untreatable due to high levels of turbidity; hence, the PUD needs a cleaner groundwater source to supplement demand in the winter," said Robert Wittenberg, Jr., District Manager, PUD No. 1 of Skamania County.

CERB funds are matched with \$85,000 from other sources to fund the economic planning project.

Port of Othello

In Adams County, the Port of Othello received conditional approval for a \$12,500 grant to assist with the costs to assess the feasibility of a small business development facility.

The Port of Othello, in partnership with the City of Othello and the Adams County Economic Development Council, will act as the lead entity to manage the project. The study will be designed to provide information on potential business sectors that are not based on agricultural production.

"A long-term goal of the Port of Othello is to assist with the economic diversification of the area's economic base from a dependence on agricultural production. CERB's help to fund the small business development facility feasibility analysis provides the opportunity for the Port, City of Othello and the Adams County Economic Development Council to promote our common goal to diversify the area's business base," said Maxine Taylor, Administrator for the Port of Othello.



CERB funds are matched with \$12,500 from local sources to fund the feasibility study.

CERB Board Members and Staff November 2005

Membership Update

CERB welcomes new board member, Drew Hansen, of Susman Fodfrey, LLP. Mr. Hansen, appointed in October 2005, by Governor Christine Gregoire, fills the "Public Representative" position.

Mr. Hansen replaces Jack Pittis, who served as the "Public Representative" from 2001-2005. CERB extends a hearty appreciation to Mr. Pittis's four years of outstanding dedication and service to CERB.

Miland Walling, Small Business Representative, was reappointed to serve another three-year term. Mr. Walling is a business member of the Klickitat County Economic Development Committee and Fire Commissioner for the Bickleton Fire Department.

Upcoming CERB Meetings

January 19, 2006

(Applications due December 5, 2005)

March 16, 2006

(Applications due January 30, 2006)

GOVERNOR APPOINTED

Tom Trulove, Board Chair
Cheney, Washington
Public Sector Economist

Jeffrey Matson, Vice Chair
Sunnyside, Washington
Port Official

George Raiter
Kelso, Washington
County Official

Vicki Gordon
Pasco, Washington
Small Business Representative

Dennis Townsend
Eatonville, Washington
Small Business Representative

Drew Hansen
Bainbridge Island, Washington
Public Representative

Julie L. Anderson
Tacoma, Washington
City of Official

Peter Han
Redmond, Washington
Large Business Representative

Marty Gardner
Kennewick, Washington
Large Business Representative

Leroy Williams
Bremerton, Washington
Small Business Representative

Miland Walling
Bickleton, Washington
Small Business Representative

Vacant
Federally Recognized Indian
Tribe Representative

PUBLIC REPRESENTATIVES

Senator Tracey Eide
Senate Majority Caucus

Senator Mike Hewitt
Senate Minority Caucus

Representative John McCoy
House Majority Caucus

Representative Dan Newhouse
House Minority Caucus

AGENCY REPRESENTATIVES

Elizabeth Robbins
Dept. of Transportation

Gary Kamimura
Employment Security Dept.

Victor Vasquez
Community Trade & Econ. Dev.

Skeets Johnson
Dept. of Revenue

CERB/CEAC

Kate Engle Rothschild
CERB Program Manager

Janea Eddy
CERB Program Assistant

Dara Fredericksen
CEAC Managing Director

Matt Ojennus
JDFFP Program Coordinator

Jerri Smith
JDFFP Program Assistant

PROJECT DEVELOPMENT SERVICES

Dick Larman, Managing Director

Project Development Staff:

Brent Bahrenburg

Terry Lawhead

Bob Sandoval

Lynn Longan

CERB is a state economic development resource strategically focused to help business and industry create and retain jobs in partnership with local communities.

CERB provides financing for construction of public facilities that support private sector development and increased employment opportunities.

Management support is provided by Community, Trade & Economic Development, Washington's lead agency charged with enhancing and promoting sustainable economic vitality throughout the state.

Communities with potential projects are encouraged to contact CERB staff at 360.725.4058 or by email to KateR@ceted.wa.gov

